

Babylon IDA Website Interview Questions

1. What is the name of your business? D'Addario & Company, Inc.
2. Where is your business located? Headquarters are located at 595 Smith Street in Farmingdale. However, we operate out of 2 other facilities: 540 Smith Street (across from HQ) and 99 Marcus in Melville. We also own a building on 590 Smith Street where we hope to expand our manufacturing operations. Outside of NY, we have manufacturing, distribution and office facilities in CA, TN, CT, TX and MT. Internationally we have operations in Toronto (Canada), Newcastle (UK), Melbourne (Australia), Shanghai (China), Mendoza (Argentina) and Nice (France).
3. When was your business founded? Feb, 1973
4. What is the nature of your business? We design, manufacture and distribute musical instrument accessories, such as musical instrument strings, reeds & mouthpieces for woodwind instruments, a wide range of guitar accessories, and percussion accessories such as drumheads, drumsticks, and snare wires.
5. How many people do you employ (full-time and part-time)? We employ close to 800 people here on Long Island and a total of 1,100 globally.
6. What is the square footage of your building? Long Island facilities: 595 Smith Street is 110,000 square feet. 540 Smith is 31,500 sq ft, 590 Smith is approximately 30,000 sq ft, and 99 Marcus is 86,000 sq ft.
7. How did you find out about the IDA? We have had a relationship with the TOB IDA for many years. We were originally introduced to them by a local Long Island bank lender.

8. Explain your relationships and experiences with the IDA. The TOB IDA has always supported our company and our employees over the years, allowing us to remain and operate competitively on Long Island.
9. Did you relocate to the Town of Babylon or were you already located here? We have been in the TOB for many years.
 - a. Did you have the opportunity to relocate out of state? We had many opportunities to relocate to states such as Pennsylvania, North Carolina and South Carolina, among others.
10. How did the IDA benefits influence your decision? The TOB IDA, along with NYS and Suffolk County, proposed an incentive benefits package that enabled us and our employees to remain on Long Island for years to come.
11. What do the IDA benefits mean to you? The TOB IDA has always provided the support and guidance needed for us and our employees to continue manufacturing on Long Island and remain the global leader in musical instrument strings and accessories.